

FOCUS Spring 2018 Session Agenda
Marshall Hall
Center for Leadership and Ethics
500 Anderson Drive, Lexington, Virginia 24450

VIRGINIA MILITARY INSTITUTE

MONDAY, APRIL 30TH

2:00 PM Shuttle Services begins at Hotels

3:00 – 5:00 PM Virginia CPA Ethics, 2018 Required Course
(Hall of Valor)

Jim Cole will conduct a Virginia Society of Certified Public Accountants' session on ethics as required to maintain CPA licensure.

5:00 – 7:00 PM Welcome Reception – Moody Hall 2nd Floor

TUESDAY, MAY 1ST

6:30 AM Shuttle Service begins at Hotels

7:00 – 8:00 AM – Breakfast – Marshall Gallery

8:00 – 8:10 AM – Welcome – Hall of Valor

GENERAL SESSIONS

8:10 – 9:00 AM

General Session I – VMI's Unique Mission in Virginia's System of Higher Education – Colonel Dallas Clark, Director for Finance, Administration and Support, Virginia Military Institute

(Hall of Valor)

Col Clark will provide an overview of how VMI operates administratively to support Cadets in meeting their academic and military goals.

9:10 – 10:00 AM

**General Session II – Ratio Analysis Post – GASB 68 – Larry Goldstein, President,
Campus Strategies, LLC**

(Hall of Valor)

The implementation of GASB 68 has played havoc with the financial ratios that institutions have been calculating for many years. Mr. Goldstein's session will focus on the strategies that institutions are employing to soften the blow from the standard and its seeming impact on financial health. The measures themselves have not changed, but the way the ratios are being presented has.

10:00 – 10:20 AM – Break – Marshall Gallery

10:20 – 11:10 AM

**General Session III– SCHEV Higher Education Update – Peter Blake, Director,
State Council of Higher Education for Virginia (SCHEV)**

(Hall of Valor)

Mr. Blake will provide an update on the recent General Assembly session and the potential implications for higher education.

11:20 – 12:10 PM

**General Session IV – Department of Accounts (DOA) Update – Randy McCabe,
Deputy State Comptroller, Department of Accounts**

(Hall of Valor)

Mr. McCabe will provide an update on DOA activities and priorities, including Cardinal Payroll.

12:10 – 1:30 PM – Lunch – Hall of Valor

Concurrent Sessions (* Indicates FOCUS members only sessions)

1:30 – 2:20 PM

**A) Bursar – GLB Compliance* – Melinda West, University Bursar, Virginia Tech
(New Market)**

Ms. West will lead discussions regarding the GLB Act.

**B) Accounts Payable Roundtable* - Leigh Penn, Accounts Payable Manager and
Laura Temple, Accounts Payable Specialist, University of Mary Washington
(Shenandoah)**

Ms. Penn and Ms. Temple will lead discussions on current topics and general issues related to the accounts payable functions.

**C) ARMICS* - Lynn Galasso, Senior Compliance Analyst, University of Virginia
(Hall of Valor)**

Ms. Galasso will lead discussions on current topics and general issues related to ARMICS.

2:30 – 3:20 pm

**D) GASB Update - Larry Goldstein, President, Campus Strategies, LLC
(Hall of Valor)**

Mr. Goldstein will speak on what's happening recently with GASB, what's coming and when, and how you should be preparing to issue upcoming financial statements.

**E) Bursar Roundtable* - Brandon Cline-Taskey, Bursar, James Madison University
(New Market)**

Mr. Cline-Taskey will lead discussions on current topics and general issues related to 1098-Ts.

**F) Accounts Payable Roundtable* - Leigh Penn, Accounts Payable Manager and Laura Temple, Accounts Payable Specialist, University of Mary Washington
(Shenandoah)**

Ms. Penn and Ms. Temple will lead discussions on current topics and general issues related to the accounts payable function.

3:20 – 3:40 PM – Break – Marshall Gallery

Concurrent Sessions (* Indicates FOCUS members only sessions)

3:40 – 4:30 PM

**G) Tax Update for Higher Education - Dee Rich, KPMG
(Hall of Valor)**

Mr. Rich will give an update and discuss taxation topics in regards to higher education institutions.

**H) Bursar Roundtable* - Bruce Jenkins, Bursar, Longwood University
(New Market)**

Mr. Jenkins will lead a discussion on general Bursar topics of interest.

**I) Financial Reporting* - Jimmy Rule, Associate Controller-Financial Reporting, James Madison University
(Shenandoah)**

Mr. Rule will lead a discussion regarding current financial reporting topics of interest.

4:30 – 5:30 PM – FOCUS Primary Representative Meeting - [Board Room](#)

4:30 – 5:30 PM

Post Tour – Col Gibson, Executive Director, VMI Museum System

Col Gibson will lead a walking Tour of VMI (weather permitting). In the event of inclement weather, a presentation will be in [Gillis Theater](#)

5:30 – 6:30 PM – Reception – [Marshall Hall 2nd Floor](#)

6:30 – 8:00 PM – Dinner – [Hall of Valor](#) – VMI's String Ensemble and VMI Voices will perform.

WEDNESDAY, May 2ND

6:30 AM Shuttle Service begins at Hotels

7:00 – 8:00 AM –Breakfast – **Marshall Gallery**

GENERAL SESSIONS

8:00 – 8:50 AM

General Session V – Preparing Your Campus for the Next Generation – Roy Chernikoff, Nelnet

(Hall of Valor)

The shift from Millennials to Generation Z – what to expect from students, parents and alumni in the coming years. Using Social Media to reach each generation – how to improve social media communication and increase operational efficiencies.

9:00 – 9:50 AM

General Session VI –Risk Management and Compliance: Addressing Uncertainty with Integrity – Roy Chernikoff, Nelnet

(Hall of Valor)

With advancing technologies comes risk and requirements to adhere to new laws, regulations and policies. Institutions are on the front lines here—working daily to mitigate their risk and keep current with the latest compliance standards. In this session we will address payment risk in conjunction with PCI compliance standards and safeguarding credit card and personal data.

10:00 –10:50 AM

General Session VII – Auditor of Public Accounts Update – Eric Sandridge, Director of Higher Education Programs, Auditor of Public Accounts

(Hall of Valor)

Mr. Sandridge will provide an update and discuss recent issues in higher education financial reporting.

10:50 – 11:10 AM – Break – **Marshall Gallery**

Concurrent Sessions (* Indicates FOCUS members only sessions)

11:10 – 12:00 PM

- J) **Tales from the Compliance Side*** – Molly Gross, Corp Card Administrator,
Virginia Commonwealth University

(Hall of Valor)

Don't let Compliance in your Pcard program scare you! Come hear tales of actual Compliance issues and how to deal with the monsters they create.

- K) **Fixed Asset/ Capital Asset Roundtable*** - Donna Bean, Financial Reporting
Supervisor, Old Dominion University

(New Market)

Ms. Bean will facilitate a roundtable discussion on the best practices and latest issues in the fixed asset area.

- L) **Payroll Roundtable*** - Paul Grisdale, Director of Payroll Services, University of
Virginia

(Shenandoah)

Mr. Grisdale will lead a roundtable discussion on the best practices and latest issues in the payroll area.

12:00 - 1:00 PM – Lunch – **Hall of Valor**

GENERAL SESSION

1:00 - 1:50 PM

General Session VIII – Managing Problems & Stress – Julia Morelli, President,
George Mason University Instructional Foundation, Inc.

(Hall of Valor)

Conflict occurs when there is a violation of expectations. Conflict often results in stress, and stress creates conflict. Eustress is a positive form of stress having a beneficial effect on health, motivation, performance, and emotional well-being. It occurs when the body and mind have a positive response to demands and pressure. Problem solving for one (PS1) is a framework that helps guide an individual, or team, through a conflict or a situation that needs to be resolved. Understanding the nature of conflict, and its effect on the body and mind can help reduce stress, making problem solving more accessible.

1:50-2:00 PM – Closing Remarks

(Hall of Valor)